

JM Financial Group | Snapshot



4680 employees

across

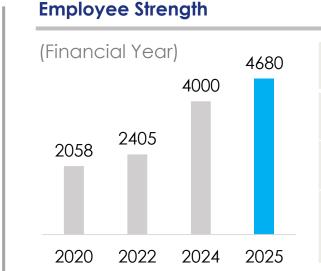
852 locations

in over

235 cities

pan India

International Presence



Our Business Portfolio

Investment Bank (IB)

Mortgage Lending

Alternative and Distressed Credit

Asset Management, Wealth Management And Securities Business (Platform AWS)



JM Financial Group | Businesses



JM Financial, one of India's leading financial services groups, offers an array of integrated and diversified financial services to corporations, financial institutions, high-net worth individuals and retail investors.









Investment Bank (IB)

- No. 1 in terms of QIP deals executed in CY24.
- Private Wealth AUM of Rs. 77,024 Crs
- Private Equity AUM of Rs.1,046 Crs.
- During CY24, 42 capital market transactions were completed amounting to ~
 Rs. 88,996 crore

Mortgage Lending

- Our real estate lending book stood at Rs 9,317 Crs for FY24-25.
- 100+ Developer relationships.
- Retail Mortgage AUM of Rs.
 2,588 Crs.
- Branch network of 128.

Alternative and Distressed Credit

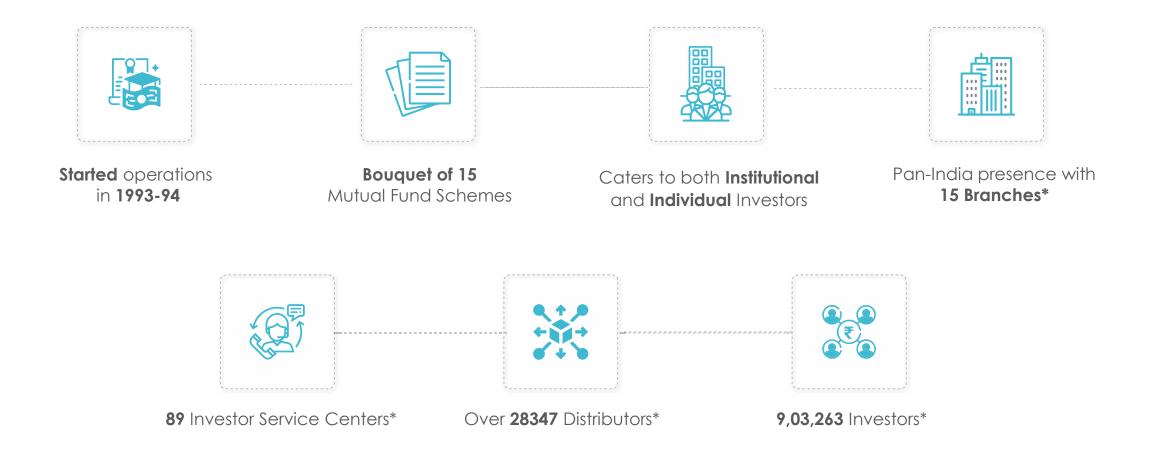
- Among the Top 3 Asset Reconstruction Companies (ARC).
- Distressed Credit AUM of Rs. 12,842 Crs. (as on Dec 2023)
- 39 member team which is also involved in financial and legal due diligence for acquisition and resolution.

Asset Management, Wealth Management And Securities Business (Platform AWS)

- AUM of Rs. 33,508 Crs
- Client base of ~3.7 Lacs in Broking segment.
- Coverage
 - 231 cities through branches and franchisee count of 907.
- MF Average AUM stood at Rs.
 13,574 Crs.

Overview of JM Financial Mutual Fund





Products Offering



High

Low Risk

- JM Arbitrage Fund
- JM Overnight Fund



Low to **Moderate Risk**

- JM Liquid Fund
- JM Low Duration Fund



Moderate Risk

- JM Medium to **Long Duration** Fund
- JM Short Duration Fund
- JM Dynamic Bond Fund



High Risk

- JM Large Cap Fund
- JM Value Fund
- JM Flexicap Fund
- JM Focused Fund
- JM Midcap Fund
- JM ELSS Tax Saver Fund
- JM Small Cap Fund
- JM Large & Mid Cap Fund
- JM Aggressive Hybrid Fund

Low

Returns

High

People: Management





Mr. Amitabh Mohanty
Chief Executive Officer (CEO)

- IIT (Roorkee) / IIM (A) Alumnus.
- 26 yrs of vast experience in Fixed Income & Management role.
- Worked with SBI AMC, Alliance AMC and CIO- FI with Nippon Life AMC (erstwhile Reliance MF).
- Managed funds across a wide range of Fixed Income asset classes and product categories.
- · Served on the board of a NBFC.
- Small stint with Karvy Capital Limited as CEO.
- · Active member of IIT Alumnus.



Mr. Mayukh Datta
Chief Business Officer (CBO)

- 26 yrs of work experience in financial services and business development in Mutual Funds and Insurance.
- Key areas of expertise are business development, retail financial services business, product development and marketing.
- Worked with ITI Asset Management as Chief Business Officer, Mirae Asset Management, IDFC Asset Management and Standard Chartered Asset Management
- Past stints also include ICICI Prudent Life Insurance and CEAT Financial Services.



Ms. Diana D'sa Head - Legal, Compliance & Secretarial

- 32 Yrs of experience in compliance, legal and secretarial.
- Working with JM Financial Group for last 32 yrs.
- Handled compliance of Investment Banking, Mutual Fund, PMS and AIF.
- Principal Officer for JM Financial Mutual Fund under Prevention of Money Laundering Act, 2002.



Mr. Amit Bhavsar Chief Financial Officer (CFO)

- 24 years of experience in Mutual Fund, Insurance, Banking and Financial Institutions.
- Handled various functions that include Finance & Accounts, Investments, Audit, Operations, Fund Accounting, Taxation, Risk, Compliance, Technology (IT) and general compliance management.
- Worked with IDBI AMC, SBI Funds Management Ltd, LIC Mutual Fund & Corporation Bank.

People: Fund Management - Equity





Mr. Satish Ramanathan
Chief Investment Officer (CIO)- Equity

- CFA, IIT (Madras) and MBA (Finance) A&M University, Texas.
- 3 decades of rich expertise in asset management including equity research.
- Previously worked with ICICI Securities, Franklin Templeton as Fund Manager AMC and Sundaram AMC as Director Equity.
- Entrepreneurship journey through Tattva Capital.



Mr. Asit Bhandarkar Senior Fund Manager

- MMS (Finance) from Mumbai University.
- 23 years of rich experience in equity research and fund management.
- Previous worked with Invesco AMC (erstwhile Lotus India), SBI Funds as Junior Fund Manager. Sell side experience with Jet Age Securities and Sushil Finance.
- · Avid Golfer & Swimmer!



Mr. Deepak Gupta Senior Fund Manager

- Chartered Accountant (CA) and Masters of Commerce from Mumbai University.
- 21 years of experience.
- Extensive expertise in Equity Research and Fund Management.
- Previous experience includes SBI
 Pension Funds Private Limited, Reliance
 Nippon Life Insurance and Access
 Asset Managers Private Limited.

People: Fund Management - Fixed Income





Mr. Killol Pandya Head of Fixed Income

- B.Com, MMS (Finance) by qualification.
- 25 years of experience.
- More than 17 years of experience in the Asset Management industry.
- Previously associated Barclays Securities India Private Limited, Essel Mutual Fund and LIC Nomura Mutual Fund as a Debt Fund Manager.



Ms. Ruchi FozdarFund Manager

- BSC Organic chemistry & PGDBM Finance by qualification.
- 12 years of experience.
- More than 10 years of experience in Fixed Income market.
- Previously associated with Reliance Life Insurance Co. Ltd. and Mahindra Manulife Mutual Fund as a dealer.



Mr. Jayant DhootFund Manager

- Chartered Accountant and a qualified Company Secretary by qualification.
- 13 years of experience.
- More than 12 years of experience in Fixed Income market.
- Previously associated with Taurus Corporate Advisory Services Pvt. Ltd., Nuvama Wealth & Investment Ltd. and NVS Brokerage Pvt. Ltd.

People: Research Team (Equity)





Mr. Akhand Pratap Singh
Director - Research

- BTech Chemical Engg, MBA Finance.
- 16 years of experience in equity research and fund management.
- Previously worked with Yes Securities, Axis Securities, Way2Wealth and First Global Securities.



Mr. Hatim Broachwala
Senior Vice President - Research

- Chartered Accountant (CA), Chartered Financial Analyst (CFA).
- 18 years of experience in equity research tracking various sectors.
- Previously worked with Union AMC, IDBI Capital, Nirmal Bang Securities, Karvy Securities and Khandwala Securities.



Mr. Ashish Thavkar Senior Vice President - Research

- BTech Chemical Engg, MBA Finance.
- 14 years of experience in equity research tracking various sectors.
- Worked as an Equity research analyst at Motilal Oswal AMC, 360 One AMC.



Mr. Rohit Vaidyanathan Vice President - Research

- B.com, PGDM in Finance
- 12 years of experience in tracking cement, building materials, and real estate.
- Previously Worked with 360One WAM and Centrum Wealth.

People: Research Team (Equity)





Ms. Nalini Gupta, CFA Senior Manager - Economist

- CFA®, B.Com (Financial Markets)-Narsee Monjee College of Commerce and Economics, PGPSM- National Institute of Securities Markets
- 7 years of experience as a Macroeconomic Analyst.
- Previously worked with STCI Primary Dealer Ltd.



Ms. Kaveri Bachchhav Quant Analyst - Research

- BE (Electronics and Telecommunication), MBA Finance and Chartered Financial Analyst (CFA).
- 7.5 years of experience in Capital Markets with special focus on Asset Allocation Strategies and Quantitative Modelling.
- Previously worked with Pinebridge Investments and Morgan Stanley.



Mr. Laukesh Shah Data Analyst - Equity

- B.com Narsee Monjee College of Commerce & Economics
- 12 years of experience with Capital Markets Publishers Pvt Ltd as a leader in providing Financial Database.
- 4 years of experience as a Data Analyst at Axis Securities.

People, Footprints & Infra Upgrade







Total New Hires 184



Equity Solutions

Equity Solutions



Investment Philosophy

High growth with a mix of superior quality is a recipe for compounding returns

Why growth and quality?

Growth Story

- India is a large & diversified growth economy with strong capabilities in services & manufacturing.
- Growth and compounding is visible for entire country, it took 45 years since independence to achieve 1 trillion USD GDP,
 whereas the next 1 trillion USD took just 7 years. The next trillion is expected to take lesser time.
- Per capita GDP has increased from 230 USD in 1980 to 2711 USD in 2024. This is still very low as compared to other developing nations. This presents huge scope for growth in consumption.

Quality Factor

- As India is a part of emerging markets pack which is broadly growth oriented, **Quality** will define sustainable long term growth and compounding.
- As Indian GDP grows, several businesses may likely attain scale which may improve global competitiveness derived through various Quality parameters

• This approach ensures our portfolio benefit from earnings growth plus P/E rerating.

Source: IMF | Data as on May 31, 2025

Our GeeQ Framework of Investing



Growth of Earnings (Ge)

Opportunity Size
Growth

EPS Growth

PEG (PE/Earnings
Growth)

R&D Spends

Earnings Quality (eQ)

ROE (Return On Equity)

OCF (Operating Cash Flow)

ROIC (Return on Invested Capital)

Debt/Equity Ratio

- We are primarily Growth Oriented in our investment approach
- We focus on *Earning Quality* while we choose our portfolio stocks
- Qualitative subjective factors like Corporate Governance & Competitive positioning form the base for our decision making

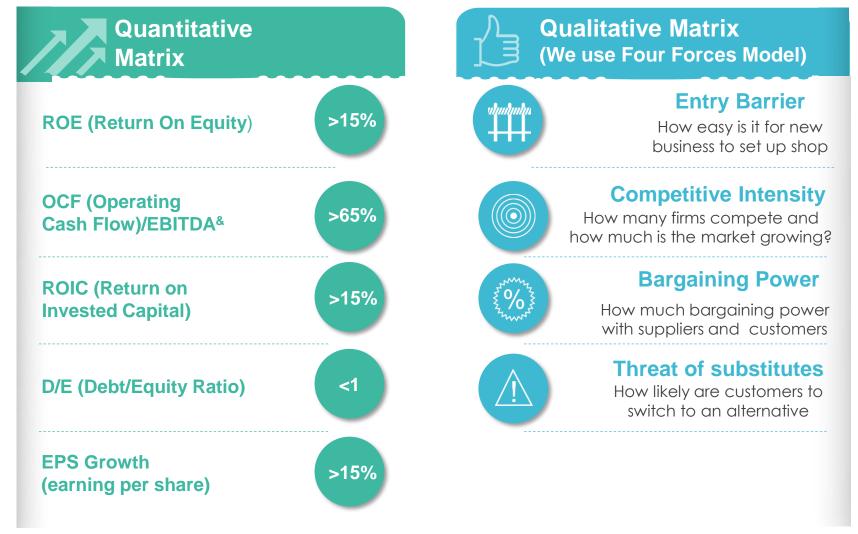
Competitive Positioning-Market Leadership, Margin and Growth consistency

Corporate Governance

GeeQ Filter - Quantitative & Qualitative Matrix



At least 70%-80% of our portfolio meet the requirements with exceptions made for turnaround stories, special situations and tactical ideas.



Process - Research

What we do

Process - Stock Filtration



4X Meeting

Connect with Corporates through Meeting Conferences, Calls, Research Visit etc. - on average 4x per year in invested company

2X Meeting

Meeting management of Focus / Prospect List companies (on average 2x per year)

Xcutive & Corporate Governance

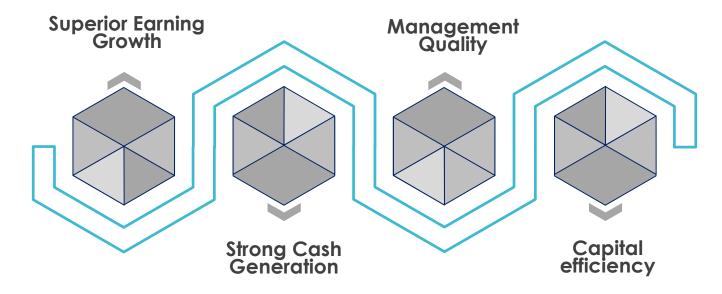
Due diligence on Prospect Co.& Corporate Governance and Competition landscape

Xperts

Domain experts and advisors interaction and meetings

Can Operating cash flow support Incremental growth

Capital Allocation and Efficiency i.e. RoE



Stock's Earning Growth i.e. EPS vis-à-vis Peers

Corporate Governance,
Track-record and
Management Pedigree



The above process is an internal process which is subject to change or variation without any notice

Process - Portfolio Construction & Portfolio Monitoring





Maximise Returns

- Max allocation > high conviction ideas
- Focus > Risk Adjusted Returns
- Improve Blended portfolio return expectations



Minimise Volatility

- Monitor Portfolio Volatility (Beta) vs benchmarks
- Volatility analysis for Stock addition/deletion
- Correlation of sectors/ stocks in the portfolio



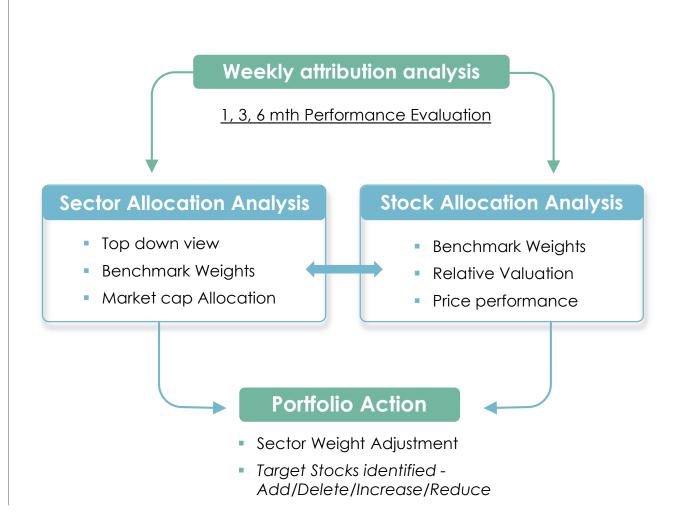
Adequate Liquidity

- Monitor portfolio liquidity dynamically
- Optimised blend of Large /Mid/Small Cap Stocks.
- Low cash allocation No Cash calls



Optimise Concentration

- Top 10 stocks 40-50% allocation
- Top stock weight up to 9.5%
- Sector allocation up to 25%





Fixed Income

Investment Philosophy

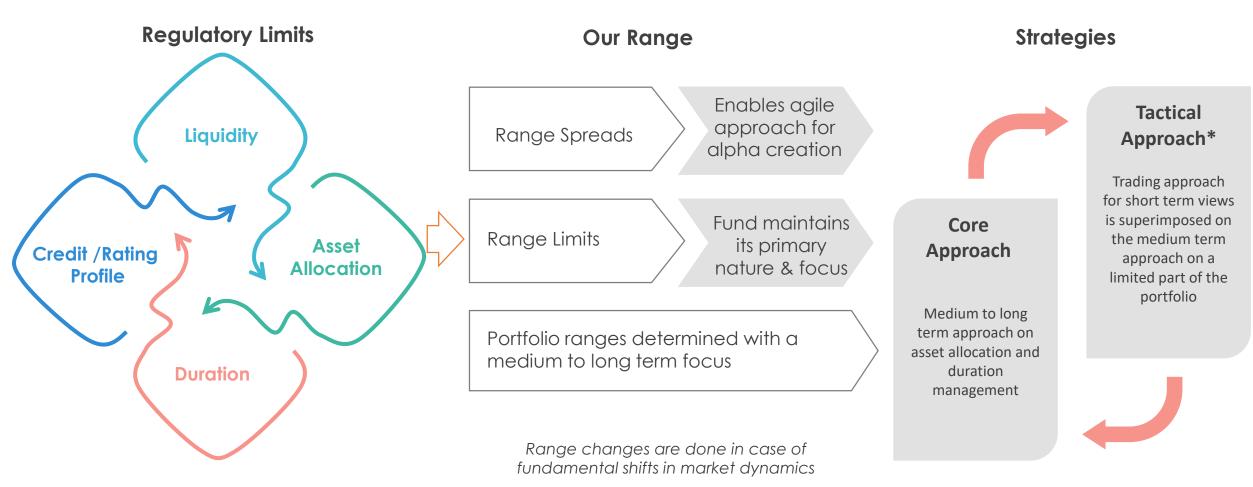


Aim to provide **S**tability and **C**onsistency in an **E**fficient manner across market cycles meeting Investor **E**xpectation.



Investment Framework

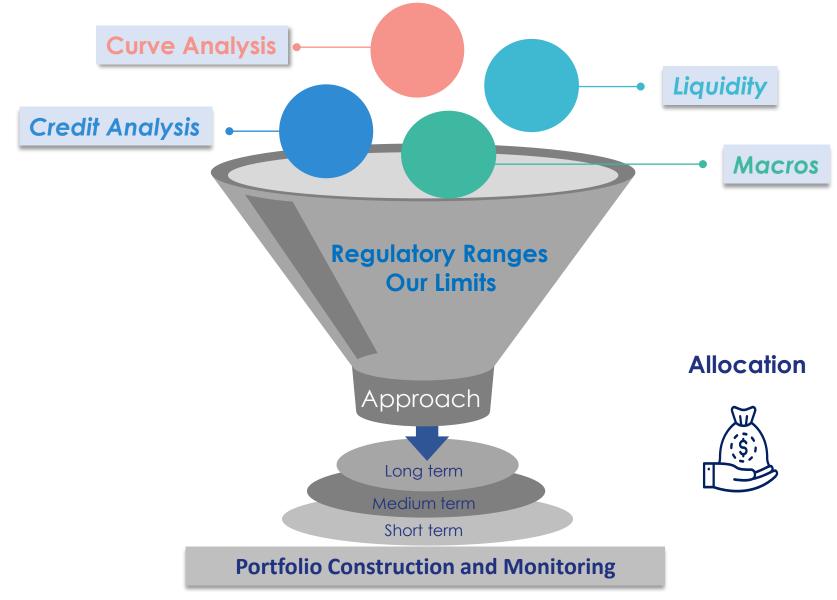




^{*}Tactical approach will not put core approach at risk

Investment Process

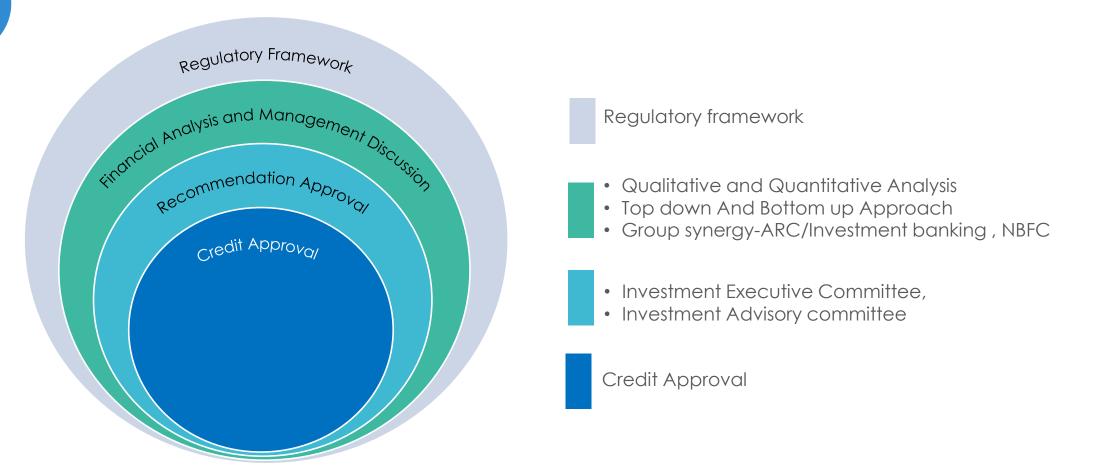




Credit Analysis - Process

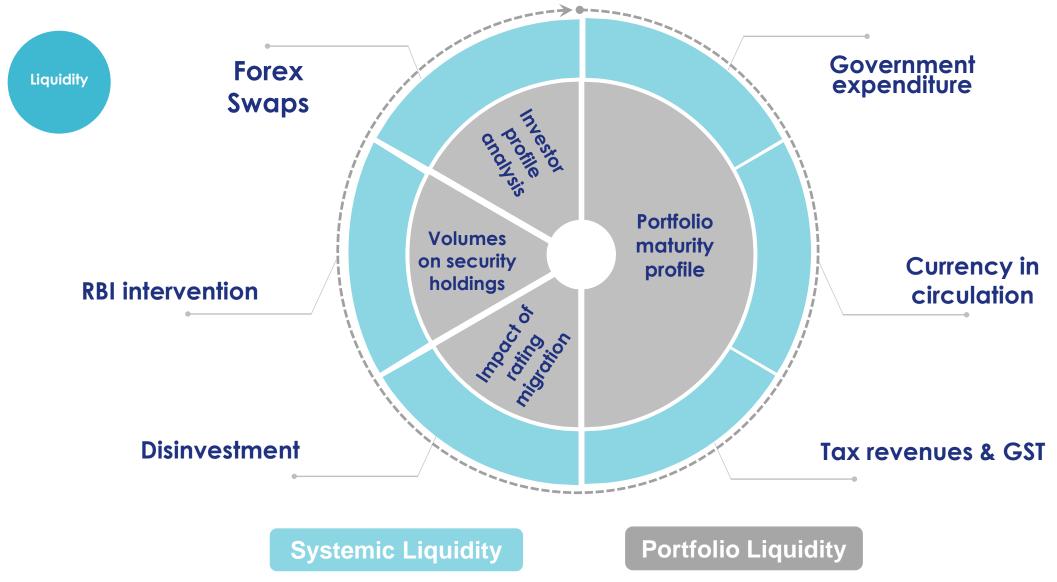


Credit analysis



Liquidity forecast across time - horizons





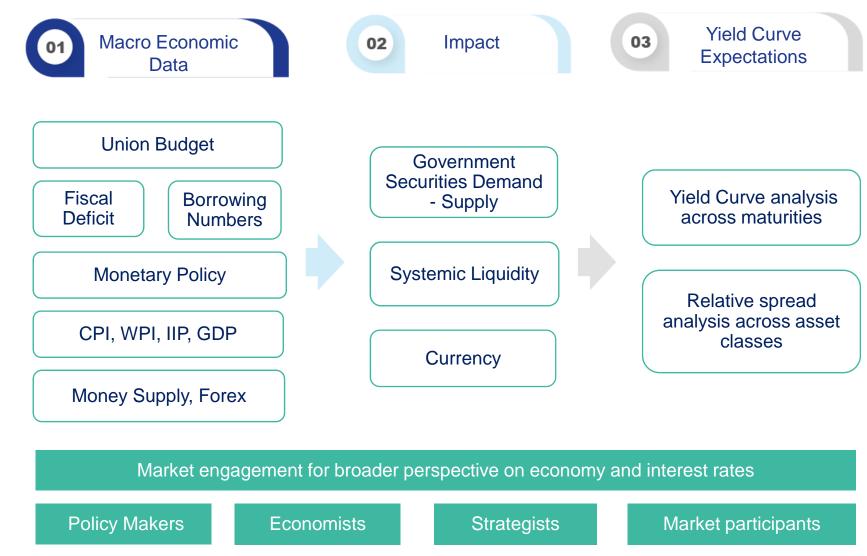
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Macro Economic Analysis



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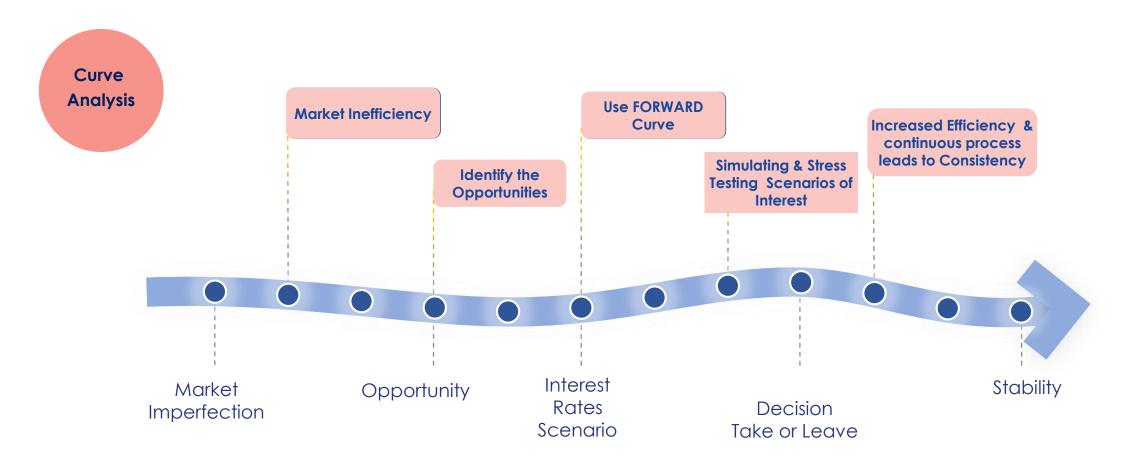




Source: JMF MF Research

Curve Analysis

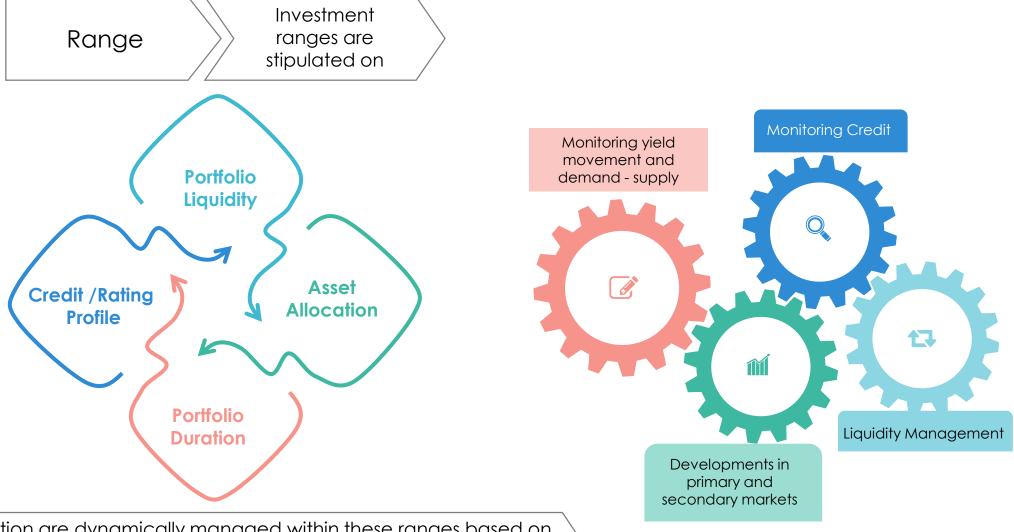




Source: JMF MF Research

Portfolio Construction & Monitoring

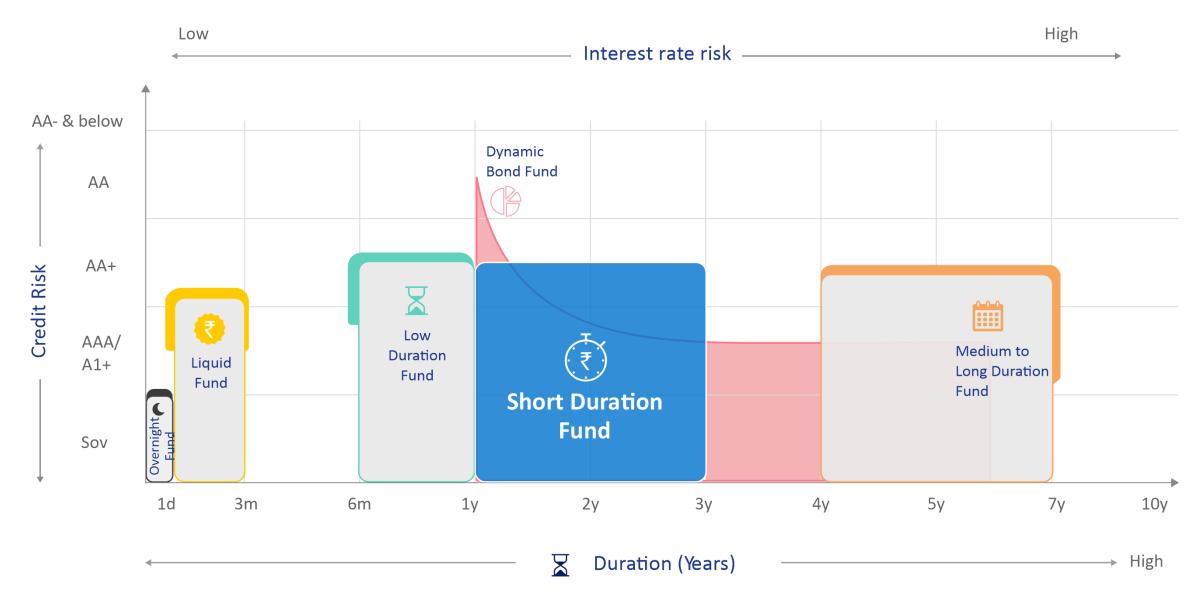




Duration are dynamically managed within these ranges based on scheme mandate and interest rate / spread / credit outlook

Fixed Income Fund positioning







This Product is suitable for investors who are seeking*				
Scheme Name	Nature of the Scheme	Scheme Risk-o-meter	Benchmark	Benchmark Risk-o-meter
JM Arbitrage Fund	 Regular income over medium term. Income through arbitrage by investment predominantly in Equity Stocks and taking offsetting positions in Equity Futures and Options. 	Moderate Risk Moderately High Risk Wery High Risk Low to Moderate Risk Wery High Risk Note that Note tha	Nifty 50 Arbitrage Index	Risk Moderately High Risk Low to Moderate Risk Risk Risk Risk Risk Risk Risk Risk
JM Flexicap Fund	 Capital appreciation over Long Term. Investment predominantly in Equity & Equity related securities investing across market capitalization. 	Moderate Moderately High Risk High Risk Low to Risk Risk Moderately High Risk Risk Risk Risk Risk Risk Risk Risk	BSE 500 TRI	Moderate Moderately High Risk High Risk Low Risk Ners of the benchmark is very high
JM Value Fund	 Capital appreciation over Long Term. Investment predominantly in Equity and Equity related securities following a value investment strategy. 	Moderate Moderately High Risk High Risk Very High Risk Very High Risk Note that the risk of the scheme is very high	BSE 500 TRI	Moderate Moderately High Risk High Risk Very High Risk Very High Risk Very High Risk Very High Risk Nesk Nesk Nesk Nesk Nesk Nesk Nesk Ne
JM ELSS Tax Saver Fund	 Capital Appreciation Over Long Term Investment predominantly in Equity & Equity related securities and to enable investors tax deduction from total income as permitted under Income Tax Act, 1961 from time to time. 	Moderate Risk Moderately High Risk Very High Risk Risk Very High Risk The risk of the scheme is very high	BSE 500 TRI	Moderate Moderately High Risk High Risk Low to Moderate High Risk Wery High Risk Risk Wery High Risk Very High Risk Very High Risk Very high Risk Very high Risk National Risk Of the benchmark is very high

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them. | Details as on July 31, 2025.



This Product is suitable for investors who are seeking*				
Scheme Name	Nature of the Scheme	Scheme Risk-o-meter	Benchmark	Benchmark Risk-o-meter
JM Focused Fund	 Capital Appreciation over Long Term Investment predominantly in a concentrated portfolio of Equity & Equity related securities. 	Moderate Moderately High Risk High Risk Very High Risk Very High Risk Very High Risk Risk of the scheme is very high	BSE 500 TRI	Noderate Risk High Risk High Risk Very High Risk Risk of the benchmark is very high
JM Large Cap Fund	 Capital appreciation over Long Term. Investment predominantly in Equity & Equity related securities in the large cap segment. 	Moderate Risk High Risk High Risk Very High Risk Risk Risk Scheme is very high	BSE 100 TRI	Moderate Moderately High Risk High Risk Ners North Risk Risk Risk Ners North Risk Risk Risk Risk Risk Risk Risk Risk
JM Aggressive Hybrid Fund	 Capital appreciation and regular income over Long Term. Investment predominantly in Equity and Equity related securities as well as fixed income securities (debt and money market instruments). 	Moderate Moderately High Risk Low to Moderate Risk Risk Riskometer The risk of the scheme is very high	CRISIL Hybrid 35+65 Aggressive Index	Low to Moderate Risk High Risk High Risk Very High Risk Risk Of the benchmark is high
JM Midcap Fund	 Long Term wealth creation An open ended equity scheme that aims for capital appreciation by investing in diversified mid cap companies 	Moderate Moderately High Risk Low Risk Very High Risk Ris	Nifty Midcap 150 TRI	Moderate Moderately High Risk High Risk Low Risk Riskometer The risk of the benchmark is very high

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This Product is suitable for investors who are seeking*				
Scheme Name	Nature of the Scheme	Scheme Risk-o-meter	Benchmark	Benchmark Risk-o-meter
JM Small Cap Fund	 Long Term wealth creation An open ended equity scheme that aims for capital appreciation by investing predominantly in equity & equity related securities of small cap stocks. 	Moderate Moderately High Risk Low to Risk Low Risk Riskometer The risk of the scheme is very high	Nifty Smallcap 250 TRI	Moderate Moderately High Risk High Risk Low to Risk Low Risk Low Risk Risk Nerve High Risk Risk Nerve High Risk Nerve High Risk Nerve High Risk Nerve High Risk Risk Nerve High Risk Nerve
JM Large & Mid Cap Fund	 Long Term wealth creation An open ended equity scheme that aims for capital appreciation by investing predominantly in equity & equity related securities of Large and Midcap stocks 	Noderate Risk High Risk High Risk Very High Risk Ve	Nifty Large Midcap 250 TRI	Moderate Moderately High Risk High Risk Risk Wery High Risk Wery h
JM Medium to Long Duration Fund	 Regular Income over Medium to Long Term. Investment in debt and money market securities such that the Macaulay duration of the portfolio is between 4 years – 7 years. 	Noderate Moderately High Risk High Risk Low to Risk Risk were Risk Noterate Risk Noter	CRISIL Medium to Long Duration Debt A-III Index	Noderately High Risk High Risk Risk Ners of the benchmark is moderate
JM Low Duration Fund	 Regular Income over Short Term. Investment in Debt and Money Market securities such that the Macaulay duration of the portfolio is between 6 months – 12 months. 	Moderate Moderately High Risk Low to Moderate High Risk Noderate High Risk Noderate High Risk Noderately High Risk Nover High Risk Noderately High R	CRISIL Low Duration Debt A-I Index	Moderate Moderately High Risk Low Noderate Risk High Risk Low Risk New High Risk Riskometer The risk of the benchmark is low to

moderate

moderate

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This Product is suitable for investors who are seeking*				
Scheme Name	Nature of the Scheme	Scheme Risk-o-meter	Benchmark	Benchmark Risk-o-meter
JM Short Duration Fund	 Regular Income over Short to Medium Term. Investment in Debt and Money Market securities such that the Macaulay duration of the portfolio is between 1 year – 3 years. 	Noderate Risk Moderately High Risk High Risk Noderate Risk Of the scheme is moderate	CRISIL Short Duration Debt A-II Index	Moderate Risk High Risk High Risk Riskometer The risk of the benchmark is low to moderate
JM Dynamic Bond Fund	 Regular Income over Medium Term to Long Term. Investment in Debt and Money Market securities across maturities 	Moderate Moderately High Risk Wery High Risk Very High Risk Very High Risk The risk of the scheme is moderate	CRISIL Dynamic Bond A-III Index	Moderate Moderately High Risk High Risk Very High Risk Risk of the benchmark is moderate
JM Liquid Fund	 Regular Income over short Term. Investment in debt and money market securities with maturity of upto 91 days only 	Moderate Moderately High Risk High Risk Low Risk Of the scheme is low to moderate	CRISIL Liquid Debt A-I Index	Moderate Moderately High Risk High Risk Pligh Risk Risk Moderate Risk Moderate Risk Risk Risk North Risk Risk Risk North Risk Risk Risk Risk Risk Risk Risk Risk
JM Overnight Fund	 Short Term savings. Reasonable returns commensurate with low risk and providing a high level of liquidity 	Noderate Risk Moderately High Risk High Risk Wery High Risk Wery High Risk The risk of the scheme is low	CRISIL Liquid Overnight Index	Moderate Risk High Risk High Risk Very High Risk Noderate Risk Noterate

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PRC of Existing Debt Schemes



Potential Risk Class				
Credit Risk $ ightarrow$	Relatively Low (Class A)	Moderate (Class B)	Relatively High (Class C)	
Interest Rate Risk↓				
Relatively Low (Class I)	JM Overnight Fund (A-I)	JM Liquid Fund (B-I) JM Low Duration Fund (B-I)		
Moderate (Class II)		JM Short Duration Fund (B-II)		
Relatively High Class (Class III)		JM Dynamic Bond Fund (B-III) JM Medium to Long Duration Fund (B-III)		

Details as on March 31, 2025.

Disclaimer



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JM Financial Asset Management Limited

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